

# Foundations of Communication in Business (W3BW\_IB203)

# **Foundations of Communication in Business**

### FORMAL INFORMATION ON THE MODULE

 MODULE NUMBER
 LOCATION IN THE COURSE OF STUDY NUMBER
 MODULE DURATION (SEMESTER)
 MODULE RESPONSIBILITY
 LANGUAGE

 W3BW\_IB203
 1st academic year
 2
 Prof Dr Rainer Jochum
 German/English/French/Spanish

# FORMS OF TEACHING USED

Lecture, seminar, exercise, case study, role play

### FORMS OF EXAMINATION USED

 EXAM PERFORMANCE
 EXAM DURATION (IN MINUTES)
 GRADING

 Portfolio
 See examination regulations
 yes

### **WORKLOAD AND ECTS CREDITS**

TOTAL WORKLOAD (IN H) OF WHICH ATTENDANCE TIME (IN H) OF WHICH SELF-STUDY (IN H) ECTS CREDIT POINTS
150 60 90 5

### QUALIFICATION OBJECTIVES AND COMPETENCES

### PROFESSIONAL COMPETENCE

On completion of the module, students will be able to understand important professional situations in the foreign language and use relevant specialised language actively and appropriately in written and oral communication.

# METHODOLOGICAL EXPERTISE

After completing the module, students will have learnt how to effectively use methods to acquire and apply business-related language skills. They will also be able to select relevant and appropriate techniques for professional communication and have experience in using them.

# PERSONAL AND SOCIAL COMPETENCE

Students can reflect on their learning process and identify learning strategies. In this module, students have also learnt to work together on problems. They can also justify their point of view in a comprehensible manner and criticise an appreciative way.

# OVERARCHING COMPETENCE

After completing the module, students will be able to contribute to the understanding and solution of problems in multilingual professional working groups in the foreign language using appropriate technical language. They are thus able to act linguistically in an international working environment.

# LEARNING UNITS AND CONTENT

TEACHING AND LEARNING UNITS	PRESENCE TIME	SELF-STUDY
Fundamentals of Business Communication	30	45
Repetition and consolidation of grammar and vocabulary for use in a professional context, company descriptions (products, services, organisational structure/process organisation, tasks)		
Communicating in Businesses	30	45

Communication in a foreign language in a professional context: business letters, telephone calls, presentations, meetings

# **SPECIAL FEATURES**

# **PREREQUISITES**

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# LITERATURE

Brook-Hart, G.: Cambridge Professional English Business Benchmark. C1 BEC Higher Edition, Cambridge: Cambridge University Press.

Brook-Hart, G.: Cambridge Professional English Business Benchmark. Upper-intermediate, Vantage, Cambridge: Cambridge University Press.

Juan, O./ de Prada, M. et al: En equipo.es 2, Munich: Hueber.

Pastor, E.: Bürokommunikation Spanisch, Stuttgart: PONS.

Powell, M.: Presenting in English. How to give successful presentations, Stuttgart: Klett.

Sweeney, S.: English for Business Communication, Cambridge: Cambridge University Press.

Tano, M.: Expertos. Curso avanzado de español orientado al mundo del trabajo. (B 2), Stuttgart: Klett.

Taylor, S./Gartside, L.: Model Business Letters, n.d.: Financial Times.

Williams, E.: Presentations in English, Munich: Hueber.